Smart Ports Seminar & Expo
Tabletop Exhibitor Prospectus

Join AAPA as we explore the many facets of Smart Ports at this special two-day conference. Learn how technology is transforming the way ports do business – including simplifying processes, efficiently analyzing, and processing data, incorporating artificial intelligence and smarter technologies to anticipate needs while finding new and better ways to secure systems.

Come hear how Ports, along with knowledgeable industry solution providers are using innovation to drive digital transformation and clear results.

Tabletop exhibit space is limited and will be allocated on a first-come, first-served basis.

Registration Cost for Tabletop Exhibits

	MEMBER	NON-MEMBER
Tabletop Exhibit (includes one registration)	$2,075	$2,550
Tabletop Exhibit (includes two registrations)	$2,495	$3,050

What is Included in Your Registration?

- Breakfast, lunch, and breaks will be held in the Exhibit Hall on Wednesday and Thursday.
- Wednesday evening reception, which will be held in the Exhibit Hall.
- The attendee list is sent to tabletop representatives one week before the seminar, and the final attendee list a week following the seminar.
- Access to the Welcome and Opening Remarks and training sessions.
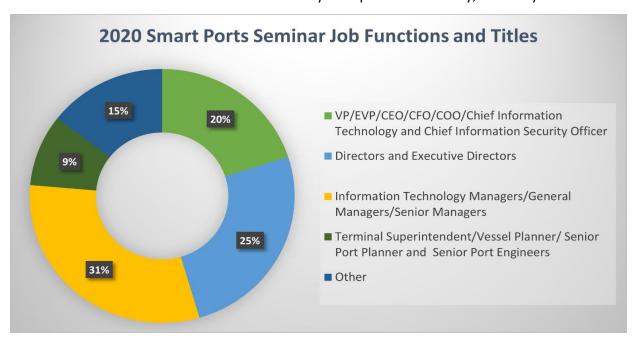
🌐 aapa-ports.org

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Tabletop Guidelines

- Set-up time will begin at 7:00 a.m. on and Wednesday, February 9.
- Tabletops must be set up by 8:00 a.m. on Wednesday, February 9.
- Table assignments will be provided on-site.
- A 6-foot skirted table will be provided. All materials must be contained on the table.
- Floor displays are allowed; however, they must be placed directly behind the 6-foot skirted table.
- All exhibit materials must be removed by 6:00 p.m. on Thursday, February 10.

2020 Smart Ports Seminar Job Functions and Titles

- 20% VP/EVP/CEO/CFO/COO/Chief Information Technology and Chief Information Security Officer
- 25% Directors and Executive Directors
- 31% Information Technology Managers/General Managers/Senior Managers
- 9% Terminal Superintendent/Vessel Planner/ Senior Port Planner and Senior Port Engineers
- 15% Other

Ports Represented in 2020

		Port of Corpus Christi
Port of South Louisiana	Port of Caddo-Bossier	Port Saint John
Port of Beaumont	Port of Long Beach	Port Authority of Guam
Port of Grays Harbor	Caddo-Bossier Port	Port of Tacoma
Massachusetts Port Authority	Port Tampa Bay	Port of Hueneme/Oxnard
PortMiami	Vancouver Fraser Port Authority	Harbor District
Virginia Port Authority	Port of Los Angeles	

Key Contacts

For any questions regarding the Smart Ports Seminar, please reach out to one of the following contacts at AAPA:

- Direna Cousins, Manager of Member Experience and Engagement, liaison for tabletop exhibitors.
- Renita Gross, Director of Event Planning and Data Operations, liaison for registration and logistics.

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