



## **Third Generation** Taylor Family Leadership

93 Years Strong with Fourth Generation Already in Prominent Leadership Roles

W.A. Taylor, III



**Robert Taylor** 

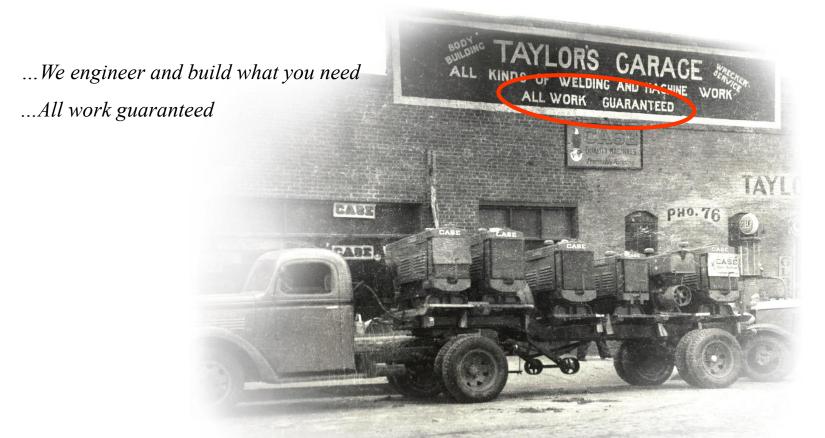


**Teresa Taylor Ktsanes** 



## Original machine shop opened in 1927

From the beginning, W.A. Taylor Sr. had an unwavering commitment to customer satisfaction







## **Additional Manufacturing Facilities**



## For a combined total of over 1 Million sq.ft. of Manufacturing



#### **SUDDEN SERVICE DOC:**

Philadelphia, MS

- 97,300-sqft facility
- 53,204-sqft warehouse

### **SPECIALIZED MFG LINE:**

Louisville, MS

• 36,000-sqft facility

#### TAYLOR LOGISTICS:

Louisville, MS

• 450,000-sqft manufacturing & supply facility



#### **TEXAS:** Dallas/Fort



#### Odessa



#### Houston



#### Comfort



#### **Corpus Christi**



### **TAYLOR DIRECT SALES NETWORK**

28 locations in North America





#### Shreveport



#### **ALABAMA:** Bessemer



#### Mobile



#### Montgomery



#### **FLORIDA:** Miami



#### **Fort Myers**



#### **Jacksonville**



#### **Panama City**





### **GEORGIA:** Covington



### **LOUISIANA:** Kenner



### N. CAROLINA: Hope



#### **VIRGINIA: Richmond**



### **TAYLOR DIRECT SALES NETWORK**

28 locations in North America

#### TENNESSEE: w.



#### Whitehouse



#### Knoxville



#### Elizabethtown



#### **INDIANA:**

#### **Evansville**



#### **MISSISSIPPI:**

#### Louisville



#### DOC:

#### Philadelphia





### **SUDDEN SERVICE, INC.:** Your First Choice for 24/7 Parts, Service & Support

Taylor Sudden Service is a full-service center for Taylor Machine Works' forklifts and our valued partners. Our staff is ready to answer any questions you may have and find a solution to the problem in a courteous manner. Our service technicians are factory trained and can provide a wide range of services. From routine preventive maintenance to complete rebuilds, Taylor Sudden Service should be your first choice in heavy equipment service.



## How Taylor supports Port Operations Today



## Freight Container Handling

In the early 1970's, new products were developed for the Freight Container business, which evolved into the container handling equipment we continue to manufacture today.



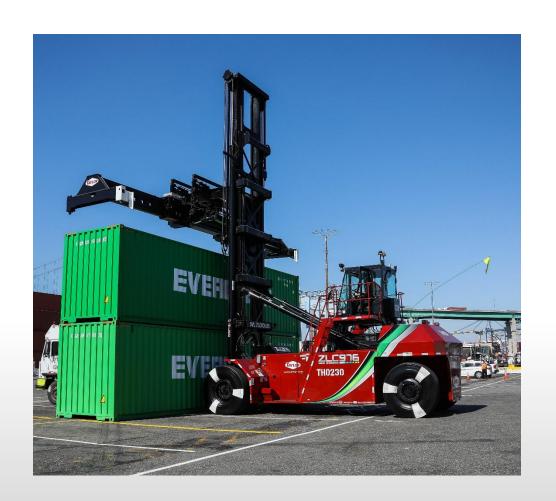


## **XLC-SERIES**

LOADED CONTAINER HANDLERS

XLC-974 (4 High Stacking) XLC-975 (5 High Stacking) XLC-976 (6 High Stacking)

- 236-in Wheelbase
- Attachment. Features an expandable, suspended-type container handling attachment for handling loaded 20' through 53' ISO containers in widths of 8-ft. and 8-ft/6-in. with a maximum weight of 90,000-lbs.
- Volvo 12.8L TAD1371VE 388-HP Tier 4 Final Diesel (Turbocharged)
- Dana TE-32 4-Speed Powershift Transmission
- Kessler D-102W HD Planetary Drive Axle with wet disc brakes
- Taylor Heavy Duty Welded Steel Steer Axle with stud protectors (single hydraulic cylinder design with heavyduty links from the cylinder ram directly to tapered roller bearing mounted spindles).



## **ZLC-SERIES**

Battery Electric LOADED CONTAINER HANDLERS

ZLC-974 (4 High Stacking) ZLC-975 (5 High Stacking) ZLC-976 (6 High Stacking)

### **ZERO EMISSIONS**

- The ZLC provides the energy necessary to complete two full work shifts of port container handling\*.
  Coupled with the ability to fully recharge in 5 hours, the ZLC can be easily incorporated into day-to-day terminal work cycles.
- Stable and environmentally responsible lithium ironphosphate battery chemistry
- TAYLOR currently has (6) of the ZLC Loaded Container Handlers operating on the West Coast



## **XEC-SERIES**

**EMPTY CONTAINER HANDLERS** 

XEC-155/6 (15,000-lb Cap. Up to 6 High Stacking) XEC-205/6 (20,000-lb Cap. Up to 6 High Stacking) XEC-206/7 (20,000-lb Cap. Up to 7 High Stacking) XEC-207/8 (20,000-lb Cap. Up to 8 High Stacking)

- **150-in Wheelbase** (XEC-155/6)
- 180-in Wheelbase (XEC-205/6 thru 207/8)
- Attachment. Side Pick 20-40 ISO Container Handling Attachment, Integrated into the Side Shift Carriage (24" each direction). Features guide arms, mechanical pile slope & twistlock safety interlock system.
- Cummins (6.7L) 173-HP T4F (XEC-155/6)
- Cummins (6.7L) 225-HP T4F (XEC-205/6 thru 207/8)
- Dana TC-32 3-Speed Powershift Transmission
- Kessler D-81W Drive Axle (XEC-155/6)
- Axeltech PRC-1756W Drive Axle (XEC-205/6 thru 207/8)
- Taylor Heavy Duty Welded Steel Steer Axle with stud
  protectors (single hydraulic cylinder design with heavy-duty links from the cylinder ram directly to tapered roller bearing mounted spindles).

# RORO

ROLL-ON / ROLL-OFF LIFT TRUCKS

X-620RR (62,000-lb Capacity) X-720RR (72,000-lb Capacity)



- **168-in Wheelbase** (X-620RR)
- **185-in Wheelbase** (X-720RR)
- Cummins (8.9L) 250-HP Tier 4 Final
- Dana TC-36 4-Speed Powershift Transmission
- **Kessler D-102W** HD Planetary Drive Axle with wet disc brakes
- Taylor Heavy Duty Welded Steel Steer Axle with stud protectors (single hydraulic cylinder design with heavyduty links from the cylinder ram directly to tapered roller bearing mounted spindles).
- Cab Offset Rotating Operator (180 degrees)
- Overall Lowered Height 112-in



## **RC-SERIES**

Removable Counterweight Lift Trucks

XH-400RC (40,000-lb Capacity) X-550RC (55,000-lb Capacity) X-925RC (92,500-lb Capacity) X-1000RC 100,000-lb Capacity)

- 155-in Wheelbase (XH-400RC)
- **140-in Wheelbase** (X-550RC)
- **225-in Wheelbase** (X-925RC)
- 195-in Wheelbase (X-1000RC)
- Cummins (6.7L) 200-HP T4F (XH-400RC)
- Cummins (6.7L) 225-HP T4F (X-550RC)
- Volvo (12.8L) 388-HP T4F (X-925RC & X-1000RC)
- Dana TC-32 3-Speed (XH-400RC & X-550RC)
- Dana TE-32 4-Speed (X-925RC & X-1000RC)
- Axeltech PRC-1756W Drive Axle (XH-400RC)
- Axeltech PRC-1794W Drive Axle (X-550RC)
- Axeltech PRC-7545W Drive Axle (X-925RC & X-1000RC)
- Taylor Heavy Duty Welded Steel Steer Axle with stud protectors (single hydraulic cylinder design with heavy-duty links from the cylinder ram directly to tapered roller bearing mounted spindles).

## **GT-SERIES**

4,000-lb to 18,000-lb Cap.

GT-40 Thru GT-66 (24-in L.C. / 66.9-in WB) GT-80 Thru-GT-90 (24-in L.C. / 76.8-in WB) GT-100 Thru GT-120 (24-in L.C. / 82.7-in WB) GT-135 Thru GT-165 (24-in L.C. / 88.6-in WB) GT-180 (24-in L.C. / 94.8-in WB)





Full Line of Pneumatic Tire Lift Trucks

X-160 Thru X-360M (24-in L.C. Series) X-400M Thru X-650S (36-in L.C. Series) XH-300L Thru X-700L (48-in L.C. Series) X-800S Thru TX-1250 (48-in L.C. Large Cap. Series)







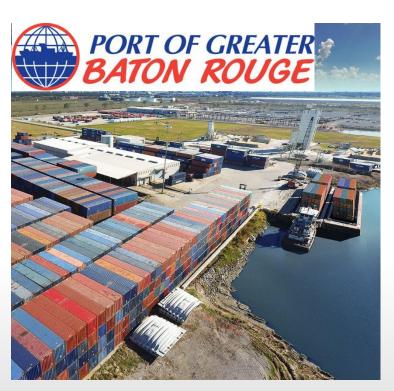
## REACHSTACKER

LOADED CONTAINER AND BREAKBULK

XRS-9972 (99,000-lb Cap) 4-High Stacking (90,400-lb Cap) 5-High Stacking XRS-9985 (99,000-lb Cap) 4-High Stacking (90,400-lb Cap) 5-High Stacking Equipped with Stabilizers Higher Rated Capacities with Stabilizers Down

- **258-in Wheelbase** (XRS-9972)
- **280-in Wheelbase** (XRS-9985)
- **Attachment.** Features an expandable, suspended-type container handling attachment for handling loaded 20' through 53' ISO containers in widths of 8-ft. and 8-ft/6-in. with a maximum weight of 90,000-lbs.
- Volvo 12.8L TAD1371VE 388-HP Tier 4 Final Diesel (Turbocharged)
- Dana TE-32 4-Speed Powershift Transmission
- Kessler D-102W HD Planetary Drive Axle with wet disc brakes
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**Challenge:** The Port of Baton Rouge needed an American OEM supplier for a negative lift Reachstacker to work 3-Row deep container barges. At the time (2017/18), no American built Reachstacker would handle this heavy capacity negative lift requirement

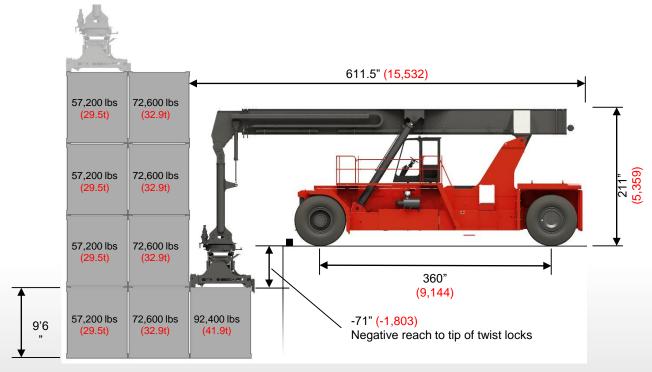
**Solution:** Taylor Machine Works stepped up and agreed to design and build the XHRS-1000 Barge Specific Reachstacker. Taylor already had a complete line of above-grade Reachstackers and leveraged their 25-years of Reachstacker experience to bring this new product to market.

**Timeframe:** From receipt of order to delivery will be just over 24 months. Order was received last week of November 2018 and the XHRS-1000 has been designed, built, tested and is now receiving final paint and touch up. Delivery is expected just after the Christmas Holidays (2020).

**Thanks:** We would like to thank Greg Johnson, Jay Hardman and everyone at the Port of Baton Rouge who allowed us to meet this need. We are excited to get to work!



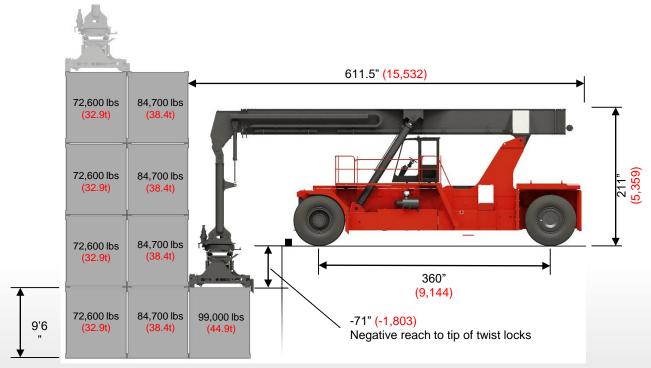




#### **BARGE MODE**

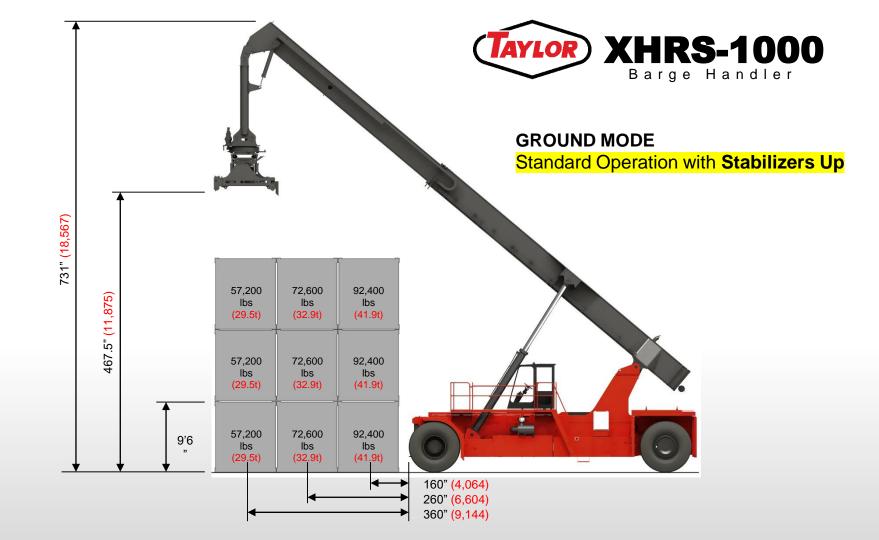
Standard Operation with Stabilizers Up

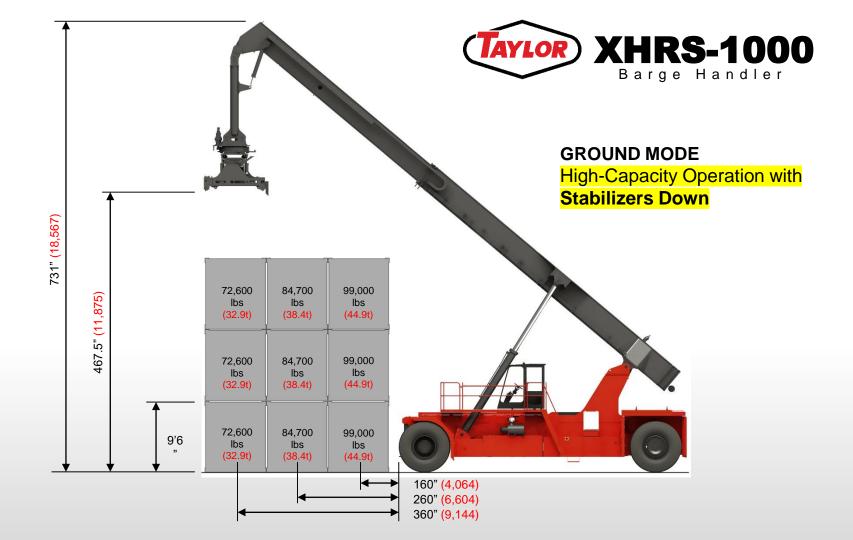




#### **BARGE MODE**

High-Capacity Operation with Stabilizers Down











### **Versatility**







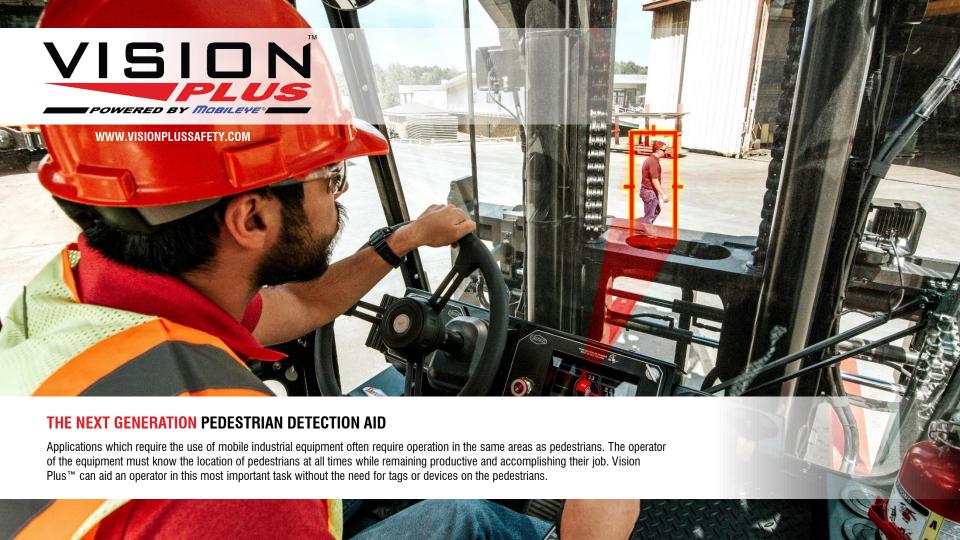






Excitement around this new offering is already building across the Inland Waterway and Port Industry. We are currently working on additional configurations of this new XHRS-1000.







#### Real-Time Information:

Vision Plus™ provides the operator of mobile equipment with real-time information concerning the location and tracking of pedestrians in the operating area around the equipped vehicle. Mobileye's unique artificial vision technology enables the Vision Plus™ system to ignore nonpedestrian obstacles significantly reducing the number of alarms to the operator and to bystanders. This functionality, unique to the Vision Plus™ system, ensures that only the most important information is provided to the operator.





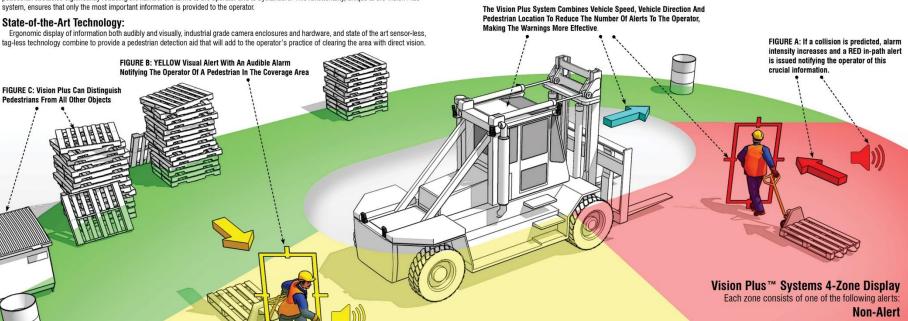


4-Zone Displays (Vision Plus™ Integrated Display Shown)



**Industrial Grade Components** Weather Sealed For Long Life

**RED: Pedestrian In-Path Alert** 





#### **FAMILY OWNED & PROFESSIONALLY MANAGED**

Taylor Leasing and Rental (TLR) is family owned and operated and has over 20 years of experience in the Leasing and Fleet Management industry. We have 100% control over our funding, and our company's direction. Our owners are directly involved in the business, which means you'll get fast answers, unparalleled service, and the financial stability of a 90+ year old third generation private company that answers solely to our most important stakeholders: OUR CUSTOMERS



Spencer Pope Product Manager spope@taylorbigred.com

