

109th AAPA Annual Convention
September 21-23, 2020



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Monday, September 21 (all times Eastern Daylight Time)

10:30 a.m. – 11:00 a.m.
Located in the
Meeting Room



AAPA Executive Committee Meeting – **Committee Members Only**

- Brief Overview of Agenda for Governance Meetings
- By Laws changes / input from Regional caucuses
- CEO Annual Performance Review/ Key Objectives for FY 2021
- Open discussion

11:00 a.m. – 12:00 p.m.
Located in the
Meeting Room



Port CEO's/Executive Directors Session – **Port CEO's and Executive Directors Only**

The 2020 Inflection Point: Re-Imagining Future Potential

Guest Speaker: Ray Fitzgerald
Chief Operating Officer, Crowley Maritime

Ray Fitzgerald rejoined Crowley in 2020 as chief operating officer. He previously worked with Crowley from 1987 to 2000. He later joined the Wallenius Wilhelmsen organization, and over the next 20 years, served in a variety of senior leadership roles, including CEO, president and COO; and executive vice president for various Wallenius brands, including the ARC Group. Fitzgerald was recognized by United Seamen's Service in 2018 with the prestigious Admiral of the Ocean Sea (AOTOS) award.

- By Laws Changes Summary
- Open Mic Session

11:00 a.m. – 12:00 p.m.
Located in the
Meeting Room



Commissioners Session – **Members of Governing Boards Only**

- **Fostering Diversity and Inclusion within Your Port**
Speaker: Peter Deragon
Managing Partner, Stanton Chase

In his current role as Managing Director and Global Sector Leader at Stanton Chase's Los Angeles office, Pete is active in North America leadership roles: in the Supply Chain, Logistics, & Transportation Group, which includes Aerospace and Aviation, the CFO Practice Group, and in Financial Services, where he started his career. Pete leads a diverse team of search consultants with senior-level experience in executive search for media, entertainment and television, technology, industrial, consumer products, not-for-profit, and life sciences & healthcare.

- **Finding and Maximizing Your (and Your Board's) Leadership Style**
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Speaker: Sue Dvonch
Partner, Shey Harding Executive Search

Susan Shey Dvonch is Managing Partner of Shey-Harding Executive Search, a transportation industry recruitment firm established in 1990. Since joining the firm in 2003 she has executed numerous searches at the C-level for companies throughout the US. The firms' clients include some of the nation's top seaports, ocean shipping companies and marine terminal operators.

• **Avoiding Pitfalls in Executive Recruitment**

Speaker: Tim McNamara
Vice Chairman and Partner, Odgers Berndtson

Tim McNamara has over 25 years of executive search and management consulting experience. He is the Head of the U.S. Transportation & Infrastructure Practice. His clients include a broad cross-section of global private and public sector multi-modal transportation, transportation consulting, railroad, 3PL, terminal operators, shipowners, and PPP clients including global private equity, M&A Advisory firms and infrastructure funds. A significant component of Tim's work is international cross-border work including Board search.

12:30 p.m. – 1:30 p.m.
Located in the
Meeting Room



Sponsorship and Membership Growth Advisory Board
(SMGAB) – **Committee Members Only**

- Reaffirmation of members, and introduction of Cathie Vick as Chair
- Mission of SMGAB and specific goals for FY 2021 and beyond
- Discussion around sponsorship categories and criteria
- Socialize “partnering” opportunity to support goals

1:45 p.m. – 3:30 p.m.
Located in the
Meeting Room



AAPA 2019-2020 Board of Directors Meeting – **Board Members Only**

- Organizational Update:
 - Review of organizational chart (individual pictures of staff)
 - New Finance Director
 - Continuation of Pro Bono Law Clerk program
- AAPA “State of Affairs” Updates on:
 - Building sale
 - New office space location and timing
 - Corporate member retention
 - ISP member retention/outlook
 - 2021 Financial Re-Forecast
- Sponsorship and Membership Growth (SMGAB):
 - Outline sponsorship categories and criteria

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- The elevation of SMGAB as a critical Governance structure for the future
 - DOL Grant Program:
 - Overview of Accelerate program and potential benefits to AAPA members
 - PPM Update
 - By Laws Task Force Recommendations:
 - Summary of By Laws changes to be ratified at Annual Membership Meeting
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3:45 p.m. – 4:45 p.m.
Located in the Meeting Room



Legislative Policy Council (LPC) – ***U.S. Corporate Members Only***

- Welcome from Gary Nelson, Chairman
 - Overview from Chris Connor, AAPA President and CEO
 - Presidential Campaign Introduction from William H. “Bill” Hanson, Great Lakes Dredge & Dock Senior Vice President
 - Presentation from Chadwick “Chad” Carlough, Donald J. Trump for President Policy Coordinator, followed by Q&A
 - Presentation from Kevin DeGood, Director of Infrastructure Policy for Center for American Progress, followed by Q&A
 - Q&A with Government Relations staff
 - Member votes, as needed
 - Closing remarks
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4:45 p.m. – 5:45 p.m.
Located in the Meeting Room



AAPA Annual Membership Meeting – ***AAPA Members Only***

- Resolutions
 - Vote on By Laws Changes
 - Other Business
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6:00 p.m. – 7:15 p.m.
Located in the Networking Lounge and the Exhibit Hall



Opening Network Event

Join us for a fun evening of networking, games and prizes. This event is designed to help you familiarize yourself with the convention platform, seek out some familiar faces, engage in the convention chat feature, meet the exhibitors and kick off the 109th Annual Convention!

Tuesday, September 22 (all times Eastern Daylight Time)

10:30 a.m. – 11:45 a.m.

Located in the
Auditorium



Welcome/Opening Ceremonies

- AAPA Chairman of the Board Gary Nelson
- AAPA President & CEO Chris Connor
- Greetings from around the Hemisphere
- 2020 Port Person of the Year Award - Assistant Secretary of the Army for Civil Works R.D. James
- 2020 Award Competition Winners:
 - Information Technology
 - Facilities Engineering
 - Environmental Improvement
 - Communications

12:00 p.m. – 1:00 p.m.

Located in the
Auditorium



Predictions for the 2020 Elections

Moderator: Brandy Christian, Chief Executive Officer, Port of New Orleans



Keynote Speaker: Mike Allen
Co-Founder and Executive Editor
Axios

Mike Allen is one of Washington's most influential and well-connected journalists. He is the co-founder and executive editor of Axios, a new company delivering news and insights on politics, business, media, and tech.

2:00 p.m. – 3:00 p.m.

Located in the Exhibit
Hall



Exhibit Appointments

Have you scheduled your exhibitor appointment? Don't miss this opportunity to engage with your maritime industry customers. AAPA's unique virtual platform is the next best thing to being in person and allows your business or organization to reach a wider audience efficiently. From an engaging B2B virtual exhibit hall experience to customizable networking events, AAPA's Annual Convention has a lot to offer.

3:15 p.m. – 3:45 p.m.

Located in the
Auditorium



Preview of AAPA Annual Convention 2021 – Austin, TX

Join us next fall as we reconvene in the capital of the port state of Texas! In 2021, we will enjoy great music and food as we meet in the home town of iconic American brands such as Whole Foods Market, Dell Technologies, YETI Coolers and Tito's Handmade Vodka to hear how BCOs rely on ports and the supply chain to grow their businesses and meet customer demands.

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4:00 p.m. – 5:00 p.m.
Located in the
Auditorium



America’s Global Connections are Key to US Economic Recovery

Moderator: Jonathan Daniels, Executive Director & CEO, Port Everglades



Keynote Speaker: Nancy McLernon
President & CEO
Global Business Alliance

Nancy McLernon is President & CEO of the Global Business Alliance (GBA), the only organization focused exclusively on supporting the international business community in Washington. With a strong background in economics, her advocacy efforts focus on educating legislators on the important role U.S. subsidiaries play in the American economy and policy issues that would make the U.S. a more competitive location for foreign direct investment and job creation.

5:00 p.m. – 5:30 p.m.
Located in the
Exhibit Hall



Exhibit Appointments

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5:30 p.m. – 6:30 p.m.
Located in the
Networking Lounge



Evening Networking Discussions

- Accelerate the Workforce: Apprenticeships and Professional Development
- Get more out of Digital Marketing
- How to be a Smart Port

Sponsored by:



7:00 p.m. – 8:00 p.m.
Located in the
Networking Lounge



Evening Networking Discussions

- Accelerate the Workforce: Apprenticeships and Professional Development
- Get more out of Digital Marketing
- How to be a Smart Port

Sponsored by:



Wednesday, September 23 (all times Eastern Daylight Time)

10:45 a.m. – 12:45 p.m.

Located in the
Exhibit Hall



Exhibit Appointments

You still have time to engage with your maritime industry customers. AAPA’s unique virtual platform is the next best thing to being in person and allows your business or organization to reach a wider audience efficiently. From an engaging B2B virtual exhibit hall experience to customizable networking events, AAPA’s Annual Convention has a lot to offer.

1:00 p.m. – 2:15 p.m.

Located in the
Auditorium



The Future of Business Travel

Moderator: Sam Ruda, Director, Port Department, Port Authority of New York & New Jersey



Keynote Speaker: Michael Dominguez
President & CEO
Associated Luxury Hotels International

Michael Dominguez has been advocating for the events industry for over 30 years. He has held c-level positions – currently the President and CEO of ALHI – and prior to this, the Senior Vice President and CSO for MGM Resorts International, one of the premier global hospitality companies. In addition, he takes an active role in dedicating his time to serve on several industry boards, lead keynote speaking sessions and contribute to numerous articles that provide thoughtful insight, tips and tools for the MICE industry.

3:00 p.m. – 4:00 p.m.

Located in the
Auditorium



Achieving Sustainable Freight Movement: Volvo Trucks Driving the Path to Greater Electrification

Moderator: Gene Seroka, Executive Director, Port of Los Angeles



Keynote Speaker: Peter Voorhoeve
President
Volvo Trucks North America

Peter Voorhoeve leads Volvo Trucks North America, part of Volvo Group, one of the world’s leading manufacturers of trucks, buses, construction equipment and marine and industrial engines. Prior to his appointment in 2018, Mr. Voorhoeve led Volvo Group Australia and held several senior management positions in the areas of aftermarket support, supply chain management and parts logistics during his nearly 20 years with the Volvo Group.

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4:15 p.m. – 4:45 p.m.
Located in the Auditorium



Preview of AAPA Annual Convention 2022 – Orlando, FL

Mark your calendars for 2022 as gather in the center of the port state of Florida! The theme park capital of the world is also the rental car capital of the world, and in 2022, we will hear from experts who will discuss the important of ports and the supply chain to the ro/ro market and automotive fuel.

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5:00 p.m. – 6:00 p.m.
Meet in the Networking Lounge



Closing Networking Event

Let's close out the conference with a final opportunity to socialize, network and use your AAPA cocktail swag to toast one another whether Together or Apart. As an added bonus we will be hosting an AAPA Bingo tournament to foster a little competition among colleagues. Look for your Bingo card on Wednesday afternoon and join us as we say a fond farewell to AAPA Together Apart. See you next year in Austin!
