109th AAPA Annual Convention
September 21-23, 2020

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WEEKS
## Monday, September 21 (all times Eastern Daylight Time)

**10:30 a.m. – 11:00 a.m.** AAPA Executive Committee Meeting – Committee Members Only
- Overview of Agenda for upcoming Governance Meetings
- By Laws changes / input from Regional caucuses
- CEO Annual Performance Review/ Key Objectives for FY 2021
- Open discussion

**11:00 a.m. – 12:00 p.m.** Port CEO’s/Executive Directors Session

### The 2020 Inflection Point: Re-Imagining Future Potential

**Guest Speaker:** Ray Fitzgerald  
**Chief Operating Officer, Crowley Maritime**

Ray Fitzgerald rejoined Crowley in 2020 as chief operating officer. He previously worked with Crowley from 1987 to 2000. He later joined the Wallenius Wilhelmsen organization, and over the next 20 years, served in a variety of senior leadership roles, including CEO, president and COO; and executive vice president for various Wallenius brands, including the ARC Group. Fitzgerald was recognized by United Seamen’s Service in 2018 with the prestigious Admiral of the Ocean Sea (AOTOS) award.

- By Laws Changes Summary
- Open Mic Session

**11:00 a.m. – 12:00 p.m.** Commissioners Session

- **Fostering Diversity and Inclusion within Your Port**  
  **Speaker:** Peter Deragon  
  **Managing Partner, Stanton Chase**

  *In his current role as Managing Director and Global Sector Leader at Stanton Chase’s Los Angeles office, Pete is active in North America leadership roles: in the Supply Chain, Logistics, & Transportation Group, which includes Aerospace and Aviation, the CFO Practice Group, and in Financial Services, where he started his career. Pete leads a diverse team of search consultants with senior-level experience in executive search for media, entertainment and television, technology, industrial, consumer products, not-for-profit, and life sciences & healthcare.*

- **Finding and Maximizing Your (and Your Board’s) Leadership Style**  
  **Speaker:** Sue Dvonch  
  **Partner, Shey Harding Executive Search**
Susan Shey Dvonch is Managing Partner of Shey-Harding Executive Search, a transportation industry recruitment firm established in 1990. Since joining the firm in 2003 she has executed numerous searches at the C-level for companies throughout the US. The firm’s clients include some of the nation’s top seaports, ocean shipping companies and marine terminal operators.

- **Avoiding Pitfalls in Executive Recruitment**
  
  **Speaker:** Tim McNamara  
  **Vice Chairman and Partner, Odgers Berndtson**

  Tim McNamara has over 25 years of executive search and management consulting experience. He is the Head of the U.S. Transportation & Infrastructure Practice. His clients include a broad cross-section of global private and public sector multi-modal transportation, transportation consulting, railroad, 3PL, terminal operators, shipowners, and PPP clients including global private equity, M&A Advisory firms and infrastructure funds. A significant component of Tim’s work is international cross-border work including Board search.

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**12:30 p.m. – 1:30 p.m.**  
**Sponsorship Advisory Board (SAB) – Committee Members Only**

- Reaffirmation of members, and introduction of Cathie Vick as Chair
- Mission of SAB and specific goals for FY 2021 and beyond
- Discussion around sponsorship categories and criteria

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**1:45 p.m. – 3:30 p.m.**  
**AAPA 2019-2020 Board of Directors Meeting – Board Members Only**

- **AAPA “State of Affairs” Updates on:**
  - Building sale
  - New office space location and timing
  - Corporate member retention
  - ISP member retention/outlook
  - 2021 Financial Re-Forecast

- **Organizational Update:**
  - New Finance Director
  - Continuation of Pro Bono Law Clerk program
  - Review of organizational chart (individual pictures of staff)

- **Sponsorship Program and Role of SAB:**
  - Outline sponsorship categories and criteria
  - The elevation of SAB as a critical Governance structure for the future

- **Membership Development:**
  - Update on new member categories
  - Collateral/marketing material to support development of bringing more ‘industry’ into AAPA

- **DOL Grant Program:**
➢ Overview of Accelerate program and potential benefits to AAPA members
  • By Laws Task Force Recommendations:
    ➢ Summary of By Laws changes to be ratified at Annual Membership Meeting

3:45 p.m. – 4:45 p.m. Legislative Policy Council (LPC) – U.S. Corporate Members Only
  • Welcome from Gary Nelson, Chairman
  • Overview from Chris Connor, AAPA President and CEO
  • Presidential Campaign Introduction from William H. “Bill” Hanson, Great Lakes Dredge & Dock Senior Vice President
  • Presentation from Chadwick “Chad” Carlough, Donald J. Trump for President Policy Coordinator, followed by Q&A
  • Presentation from Joe Biden 2020 Transportation Policy Advisor, followed by Q&A
  • Q&A with Government Relations staff
  • Member votes, as needed
  • Closing remarks

4:45 p.m. – 5:45 p.m. AAPA Annual Membership Meeting
  • Resolutions
  • Vote on By Laws Changes
  • Other Business

5:30 p.m. – 6:45 p.m. Opening Network Event with Exhibitor Component

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**Tuesday, September 22 (all times Eastern Daylight Time)**

10:30 a.m. – 11:45 a.m. Welcome/Opening Ceremonies
  • AAPA Chairman of the Board Gary Nelson
  • AAPA President & CEO Chris Connor
  • Greetings from around the Hemisphere
  • 2020 Port Person of the Year Award - Assistant Secretary of the Army for Civil Works R.D. James
  • 2020 Award Competition Winners:
    ➢ Communications
    ➢ Environmental Improvement
    ➢ Facilities Engineering
    ➢ Information Technology

12:00 p.m. – 1:00 p.m. **Predictions for the 2020 Elections**
  Keynote Speaker: Mike Allen
  Co-Founder and Executive Editor Axios
  
  Mike Allen is one of Washington’s most influential and well-connected journalists. He is the co-founder and executive editor of Axios, a new company delivering news and insights on politics, business, media, and tech.
### AAPA Annual Convention

**September 21-23, 2020**

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<th>Event</th>
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<td>2:00 p.m. – 3:00 p.m.</td>
<td>Exhibit Appointments</td>
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| 3:15 p.m. – 3:45 p.m. | **Preview of AAPA Annual Convention 2021 – Austin, TX**  
Join us next fall as we reconvene in the capital of the port state of Texas! In 2021, we will enjoy great music and food as we meet in the home town of iconic American brands such as Whole Foods Market, Dell Technologies, YETI Coolers and Tito’s Handmade Vodka to hear how BCOs rely on ports and the supply chain to grow their businesses and meet customer demands. |
| 4:00 p.m. – 5:00 p.m. | **America’s Global Connections are Key to US Economic Recovery**  
Keynote Speaker: Nancy McLernon  
President & CEO  
Global Business Alliance  
Nancy McLernon is President & CEO of the Global Business Alliance (GBA), the only organization focused exclusively on supporting the international business community in Washington. With a strong background in economics, her advocacy efforts focus on educating legislators on the important role U.S. subsidiaries play in the American economy and policy issues that would make the U.S. a more competitive location for foreign direct investment and job creation. |
| 5:00 p.m. – 5:30 p.m. | Exhibit Appointments                                                  |
| 5:30 p.m. – 6:30 p.m. | Social/Networking Event 1 (East & Central)                           |
| 7:00 p.m. – 8:00 p.m. | Social/Networking Event 2 (Mountain & West)                          |

**Wednesday, September 23 (all times Eastern Daylight Time)**

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| 1:00 p.m. – 2:00 p.m. | **The Future of Business Travel**  
Keynote Speaker: Michael Dominguez  
President & CEO  
Associated Luxury Hotels International  
Michael Dominguez has been advocating for the events industry for over 30 years. He has held c-level positions – currently the President and CEO of ALHI – and prior to this, the Senior Vice President and CSO for MGM Resorts International, one of the premier global hospitality companies. In addition, he takes an active role in dedicating his time to serve on several industry boards, lead keynote speaking sessions and contribute to numerous articles that provide thoughtful insight, tips and tools for the MICE industry. |
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<td>3:00 p.m. – 4:00 p.m.</td>
<td><strong>Achieving sustainable freight movement: Volvo Trucks driving the path to greater electrification</strong></td>
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<td>Keynote Speaker: Peter Voorhoeve</td>
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<td>President Volvo Trucks North America</td>
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<td><em>Peter Voorhoeve leads Volvo Trucks North America, part of Volvo Group, one of the world’s leading manufacturers of trucks, buses, construction equipment and marine and industrial engines. Prior to his appointment in 2018, Mr. Voorhoeve led Volvo Group Australia and held several senior management positions in the areas of aftermarket support, supply chain management and parts logistics during his nearly 20 years with the Volvo Group.</em></td>
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<td>4:15 p.m. – 4:45 p.m.</td>
<td><strong>Preview of AAPA Annual Convention 2022 – Orlando, FL</strong></td>
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<td>Mark your calendars for 2022 as gather in the center of the port state of Florida! The theme park capital of the world is also the rental car capital of the world, and in 2022, we will hear from experts who will discuss the important of ports and the supply chain to the ro/ro market and automotive fuel.</td>
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<td>Closing Ceremonies</td>
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<td>Closing Networking Event</td>
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